

Finance & Accounting Sams IV, CPA, PA



### **About the Client**

Sams IV, CPA, PA is a full-service accounting firm in Clearwater, FL, providing local businesses and individuals with tax and accounting services. The CPA firm helps small and medium-sized businesses solve short-term problems and build a long-term plan for tax efficiency and financial health.

# Client Challenge

Sams IV, CPA, PA needed a reliable partner to provide timely and quality service and ondemand scalability to its growing clientele. The client also required a strategic partner who could guide firm growth and assist in creating a better work-life balance. Sams IV, CPA, PA further wanted to increase flexibility, agility, speed, and business resilience to both grow and compete with major CPA firms.

## The Solution

Analytix offered customized solutions to help the CPA firm grow, scale, and meet client needs. Analytix put together a dedicated team of CPAs, CAs, and financial managers and gave Sams IV, CPA, PA the tools they needed to create policies, procedures, workflow management, and IT solutions. As an ISO 27001 certified and SOC 2 compliant company, Analytix assisted in better risk management and implementation of safety and security for the firm and their clients.

#### Result

The finance and accounting solutions that Analytix provided to Sams IV, CPA, PA has allowed them to scale and grow faster. Our solutions have allowed an expansion of Sams IV, CPA, PA services to meet evolving client demand with robust security but without overhead costs. The partnership allows Sams IV, CPA, PA to keep up with consumers in a technology and data-driven world. It also allows them to stay competitive with new technologies and solutions to make their firm agile and more efficient. Sams IV, CPA, PA no longer deals with

frustrating staffing issues, since Analytix offers the required skilled team and IT infrastructure for them to scale instantly.

#### **Testimonial**

"The level of professionalism at Analytix just blew me away! Though they follow the remote working strategy, their strong emphasis on data security, willingness to listen and flexibility to quickly change and adapt was a game-changer for me. Analytix transformed our operations by giving me a dedicated team of CPAs, CAs, and vetted financial professionals along with the best tools to help us. The work stress is reduced greatly as they provide the policies, procedures, workforce management, and IT solutions. I see my relationships with Analytix continuing for many years in the future and beyond as a legacy of our business."

Mel Sams, CPA Sams IV, CPA, PA



# About Analytix

Businesses who are positioned for growth turn to Analytix Solutions for scalable, singlesource solutions. We provide small to mid-sized businesses with a full range of services, ranging from Accounting, IT, Healthcare, and Data Management to AV solutions.

